

----- Forwarded message -----

From: **Ari Teman** <[ari@teman.com](mailto:ari@teman.com)>  
 Date: Mon, Apr 2, 2018 at 1:40 PM  
 Subject: Re: Terms and Condition  
 To: bonnie soonosberger <[bsoonosberger@gmail.com](mailto:bsoonosberger@gmail.com)>

Hi Bonnie,

BTW, Michelle is an L&T law partner who represents a bunch of our clients. As a practice we do not give out the names of clients. A lot of owners want to keep their confidentiality and are busy. Michelle also recommends our tech in her writing ( [itkowitz.com](http://itkowitz.com) ).

Ari

**Ari Teman | Founder | teman™**


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212-203-3714

106 W 32nd Street, NYC

<https://teman.com> | [ari@teman.com](mailto:ari@teman.com)

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	LookLock.xyz	Smart Lock w/Video Doorbell + Security Camera + Concierge
		(Opens with: Fingerprint, Code, NFC, Card, Fob, App, Key)
	PropertyPanel.xyz	NYC's #1 property platform: Find, Analyze, Comply, News, more.
	SubletSpy.com	Catch & Evict Illegal Airbnb-type sublets

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**10 SECOND VIDEO:**

GateGuard.xyz Face Recognition in Action

<https://www.youtube.com/watch?v=1kxz8kbTB5o>

All conversations are off-the-record. Social Media, too.

Terms apply to each service. Each service is a different entity.

Terms cannot be changed via email or oral agreement.

On Mon, Apr 2, 2018 at 2:27 PM, <[bsoonosberger@gmail.com](mailto:bsoonosberger@gmail.com)> wrote:

Ari,



SDNY\_003286

Thank you!

Regards,

Bonnie

Sent from my iPhone

On Apr 2, 2018, at 9:33 AM, Ari Teman <[ari@teman.com](mailto:ari@teman.com)> wrote:

Michelle Maratto Itkowitz <[mmaratto@itkowitz.com](mailto:mmaratto@itkowitz.com)>

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On Mon, Apr 2, 2018 at 11:41 AM, bonnie soonosberger <[bsoonosberger@gmail.com](mailto:bsoonosberger@gmail.com)> wrote:

Ari,

Can you please send me one more reference contact?

many thanks,

Bonnie

On Thu, Mar 29, 2018 at 2:58 PM, Ari Teman <[ari@teman.com](mailto:ari@teman.com)> wrote:

SDNY\_003287

Hi Bonnie,

Ask Joe at ABJ, but maybe wait until after Passover. They have our stuff in a few buildings: [joe@abjny.com](mailto:joe@abjny.com)

Ari

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On Thu, Mar 29, 2018 at 2:39 PM, bonnie soonosberger <[bsoonosberger@gmail.com](mailto:bsoonosberger@gmail.com)> wrote:

Ari,

Thank you so much for your replies and you have addressed our concerns related to the terms and condition.

Can you please provide couple contact names and phone numbers of buildings who have the Teman system. Our board members requested for couple reference.

This should be our last request

Regards,

Bonnie

On Thu, Mar 29, 2018 at 2:12 PM, Ari Teman <[ari@teman.com](mailto:ari@teman.com)> wrote:

Hi Bonnie,

SDNY\_003288

1. We will not raise your prices more than 10% every 2 years. It is unlikely we'll raise them at all, but we need to protect against increased data fees for the cell data, etc. (Those percentages are in there for guys paying bulk pricing for 20+ buildings, not for you.)
2. We need to put 4 screws into the wall or otherwise mount the intercom if you have us do the install. We will of course check with your on-site person first before drilling.
3. You get a free [PropertyPanel.xyz](https://PropertyPanel.xyz) account (and your management company will likely have an account anyway). [PropertyPanel.xyz](https://PropertyPanel.xyz) is the online dashboard for our services and enables you to view the logs and add/edit tenants from a browser.
4. This is a tax loophole. There are different taxes for saying the equipment is leased versus purchased, but we can waive this if it's an issue for your board. We have never removed a device, but we have this clause in for buildings in bad areas where if we have to come up every day for weeks to repair vandalism we'd be allowed to terminate the agreement (otherwise we'd go broke!).

Does that help?

Ari

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SDNY\_003289

On Thu, Mar 29, 2018 at 11:26 AM, bonnie soonosberger <[bsoonosberger@gmail.com](mailto:bsoonosberger@gmail.com)> wrote:

Ari,

We were reviewing your Terms & Condition and have inquiries regarding the followings:

"We may raise pricing on monthly fees at a rate of up to 100% per year, but no more than a 350% increase over 3 years "

"You agree that GateGuard may drill, cut, screw, cement, anchor, bolt, glue, fasten, place, stick and otherwise modify and/or attach to your building in any way it sees fit to install its system and services and connectivity devices. You assume any and all liability for this."

"You agree that GateGuard will run on the [PropertyPanel.xyz](http://PropertyPanel.xyz) (by PropertyPanel, Inc., a DELAWARE corporation) platform and an account at [PropertyPanel.xyz](http://PropertyPanel.xyz) may be required to use the service at the time [PropertyPanel.xyz](http://PropertyPanel.xyz) goes live. You understand that the monthly subscription fees for [PropertyPanel.xyz](http://PropertyPanel.xyz) are not included in any payments for [GateGuard.xyz](http://GateGuard.xyz). You understand that failure to maintain a [PropertyPanel.xyz](http://PropertyPanel.xyz) login may prohibit you from accessing and using GateGuard's dashboard as it runs on [PropertyPanel.xyz](http://PropertyPanel.xyz)"

"You agree that you are purchasing only a license to use a GateGuard panel and equipment and that should you stop paying for monitoring services, GateGuard has the right to remove any and all GateGuard equipment and/or shut of any and all GateGuard services and other services provided by GateGuard. GateGuard reserves the right to terminate service and remove equipment at its own discretion, for any reason. This is primarily disclaimed for the potential case where the rate of abuse or failure, such as due to vandalism by tenants or unreliable power or internet sources, makes supporting that installation too costly, burdensome, or unreliable to GateGuard to provide excellent service."

can we get on a call to discuss?

regards

Bonnie

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Bonnie Soon-Osberger, PMP  
[646-279-3935](tel:646-279-3935)  
[bsoonosberger@gmail.com](mailto:bsoonosberger@gmail.com)

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